

STRATEGIC ROADMAP 2021-2023

MISSION

StartupAZ exists to help Arizona's most innovative startup companies improve their leadership, performance, and connections, while inspiring generosity and philanthropy within their communities.

VISION

Arizona is a beacon for startup entrepreneurs who make our communities strong.

PURPOSE

Empowering the next generation of entrepreneurs, helping them grow, give back, and positively impact Arizona.

OUR TEAM



Jennifer Wong Project Manager



Brandon Clarke Vice Chairman / Co-Founder Little Taller Venture Studio



Jacky Alling Board Member ASU Lodestar Center



Jim Prendergast Board Member 317 Ventures



Diana Vowels CFO



Dorian Gonzalez Administrative Specialist



PHX Ventures

Gregg Scoresby

Chairman

Ji Mi Choi

Board Member



Arizona State University



Hamid Shojaee Board Member Savvy Trader



Annette Zinky Interim Director of Venture Development



Mario Martinez II Co-Founder / Chairman Emeritus MRTNZ Ventures



Tom Curzon Board Member Osborn Maledon



Brenda Schmidt Board Member Redesign Health

StartupAZ is supported by these generous organizations and entrepreneurs



































Jamie Baxter
Danny Loschiavo
Chris Ronzio
Ken Kendrick
Michael Kovarik
Charitable Trust
Ken & Ron Robertson
Shojaee Family Foundation

PERFORMANCE/GENEROSITY FLYWHEEL: OUR STRATEGIC IMPERATIVES ————



Performance:

Develop a robust and inclusive ecosystem of high-growth Founders/CEO's.

Create pathways to role model leadership and successful company building.

Amplify Arizona's assets to attract the talent essential for startups to scale fast.

Bridge Arizona's prosperous past with the investment capital needs of tomorrow's growth startups.

Leverage the performance of current and past startups to bolster investment capital and strategic partnerships outside of Arizona.

Generosity:

Refine and amplify Arizona's authentic brand as a generous community of and for entrepreneurs.

Inspire entrepreneurs through the Generosity Pledge embedding philanthropy and generosity in the DNA of their companies.

Embrace and amplify a more equitable entrepreneurial ecosystem; one that is representative of the state's diverse population.

Recognize successful entrepreneurs as the next generation of philanthropists and the power they hold in creating a stronger, more cohesive society for all.

TO DATE **2016 - 2020** 68 Founders/CEOs in SC 125 Founders/CEOs in SC \$125M+ in combined revenue \$500M+ in combined 600+ Employees 1,500+ Employees \$60M+ in venture capital & **PERFORMANCE** investment (3 M&A's) \$150M+ in VC (5) Growth Cohorts / (9) Growth Cohorts / **SC Annual Retreat** (1) Scale Cohort (4) Scale Cohort attendance targets: 100+ AZ Founders/CEO's 30+ Mentors 30+ Special guests, donors, and board 18 Companies Pledged 100 Companies Pledged members \$100M in combined company \$500M in combined company value **GENEROSITY** ~1,500 mentor & volunteer 5,000+ mentor & volunteer hours hours \$2M in contributed product/services value